

MARCH 10-12, 2023 JODHPUR, INDIA



ABOUT THE COMPETITION



National Law University, Jodhpur ("NLU Jodhpur") and Allen and Overy are pleased to host the inaugural edition of the Allen & Overy-NLU Jodhpur International Deal Negotiation Competition ("Competition") from March 10-12, 2023. The Competition will host 32 teams from India and overseas, chosen based on the experience and accomplishments of the universities in the field of Alternative Dispute Resolution ("ADR").

The objective of the Competition is to instil the soft-skills of negotiation and commercial awareness in law students from across the globe, set to practice law in a highly corporatized world, with business transactions being concluded every minute. It will include a special training session by Allen & Overy as well as various networking sessions for participants.

THE ORGANIZERS

ALLEN & OVERY

With 44 offices in 31 countries, Allen & Overy is a global law firm that caters to the world's leading businesses. For almost a century, they have built a reputation for their commitment to innovation in solving complex legal and commercial challenges. They are one of the largest and most connected law firms in the world and they combines their collective resources to help clients gain competitive advantage in their local markets. As a member of the prestigious "magic circle", Allen & Overy has created an environment where the brightest and most talented legal minds can flourish.

For further details, kindly visit https://www.allenovery.com/en-gb/global

NATIONAL LAW UNIVERSITY, JODHPUR



Advocating the motto "Knowledge is Empowerment" since 1999, NLU Jodhpur is a distinguished institution that is consistently listed amongst the best law schools in India. The institution's renowned faculty delivers quality teaching aimed at excellence. The institution focuses on achieving the pinnacle of perfection in the field of legal advancement by training bright legal minds to handle multifaceted legal issues on the spectrum of national to international transactions.

For further details, kindly visit http://www.nlujodhpur.ac.in/index-main.php

ALTERNATIVE DISPUTE RESOLUTION COMMITTEE



NLU Jodhpur's Alternative Dispute Resolution Committee ("ADRC") was founded in 2018 with the goal of promoting education and practise in ADR techniques among students. Since its inception, the ADRC has also hosted three editions of the Deal Mediation Competition and it also promotes the adoption of negotiation and mediation skills amongst students, by organising workshops and intra-University competitions.

VENUE



Located at the edge of Thar Desert of Rajasthan, Jodhpur is the embodiment of colourful exuberance ingrained within its people, places, and possessions. The city has maintained an index of massive progress and development in the tourism sector with Rajputana palaces interspersed with innumerable mythological stories, renowned chain of hotels & resorts, and the local streets of the city where customs meet costumes in the 'Leheriya' pattern prints unique to the fabric of Jodhpur.

For further details, kindly visit https://www.tourism.rajasthan.gov.in/jodhpur.html

EVENT TIMELINE

Confirmation of Registration to Universities	Early-December 2022
Last Date for Payment of Registration Fee	January 2023 (First-Week)
Release of Rules and Proposition	February 2023 (First-Week)
Last Date for Submission of Negotiation Plans	Late-February 2023
Training Session & Competition	March 10-12, 2023

ELIGIBILITY

All students who are enrolled in a full-time undergraduate or postgraduate degree in law at an accredited university will be eligible to participate.

TEAM STRUCTURE & FORMAT OF THE COMPETITION

Each team shall consist of 2 participants, representing the client and the counsel, with 2 teams set to negotiate with each other representing opposing parties in the Preliminary Rounds.

The General Information shall be given to the participants to assess the positions and interests of both the parties and determine the business needs of both sides.

The Confidential Information shall be provided 30 minutes prior to the negotiation session, informing the teams about the side they would be representing.

The top 8 teams from the Preliminary Round shall advance to the Quarter-Final Rounds, after which teams would advance on a single-elimination/knockout basis.

COMPETITION FEE

International Teams	\$150 /-
National Teams	₹ 9500 /-

Registration will only be complete on confirmation of receipt of registration fees by the Organising Committee.

VISA

Students attending the Competition from outside India may be required to arrange for a visa. Kindly review the visa requirements for each individual attending the event.

For further details, kindly visit https://indianvisaonline.gov.in/

ACCOMMODATION & FOOD

The registration fee will cover accommodation at a 4-star hotel in Jodhpur for the duration of the Competition, intra-city travel between the accommodation and the university, breakfast and lunch, along with a networking and social event on the days of the Competition. Travel expenses to Jodhpur. including visa requirements shall be borne the participating team individually.

